SOS CHILDREN'S VILLAGES ILLINOIS, INC. Chicago, Illinois

FINANCIAL STATEMENTS December 31, 2011 and 2010



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### Independent Auditor's Report

Board of Directors SOS Children's Villages Illinois, Inc. Chicago, Illinois

We have audited the accompanying statements of financial position of SOS Children's Villages Illinois, Inc. (the "Organization") as of December 31, 2011 and 2010, and the related statements of activities, changes in net assets, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated May 7, 2012 on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Clifton Larson Allen LLP

Oak Brook, Illinois May 7, 2012



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#### Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors SOS Children's Villages, Inc. Chicago, Illinois

We have audited the financial statements of SOS Children's Villages, Inc. (the "Organization") as of and for the years ended December 31, 2011 and 2010, and have issued our report thereon dated May 7, 2012. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### Internal Control over Financial Reporting

Management of the Organization is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Organization's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the entity's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

# **Compliance and other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Clifton Larson Allen LLP

Oak Brook, Illinois May 7, 2012

# SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2011 and 2010

#### ASSETS

	<u>2011</u>	<u>2010</u>
CURRENT ASSETS Cash Investments Investments - board designated Government service fees receivable Contributions receivable, net Other receivables, net Prepaid expenses and other assets Total current assets	<pre>\$ 1,691,621 1,817,119 3,239,648 101,254 16,500 75,540 24,977 6,966,659</pre>	<pre>\$ 2,286,315 996,376 3,102,512 58,410 34,000 23,436 41,614 6,542,663</pre>
PROPERTY AND EQUIPMENT Land Building and improvements Furniture and equipment Vehicles Construction in progress Total, at cost	4,959,954 17,586,593 2,351,633 812,257 25,596 25,736,033	4,844,954 17,031,817 2,144,895 812,637 
Less accumulated depreciation Net property and equipment	7,525,163 18,210,870	6,540,037 18,294,266
OTHER ASSETS Deposits Bond closing costs, net of amortization Total other assets	61,876 119,180 181,056	56,611 123,812 180,423
TOTAL ASSETS	<u>\$ 25,358,585</u>	<u>\$25,017,352</u>

# LIABILITIES AND NET ASSETS

	<u>2011</u>	<u>2010</u>
CURRENT LIABILITIES Accounts payable Accrued expenses Current portion of long-term debt Current portion of forgivable loan Total current liabilities	\$ 166,532 392,737 178,760 38,620 776,649	\$ 117,271 326,345 168,760 - 612,376
LONG-TERM LIABILITIES Long-term debt, net of current portion Long-term forgivable loan, net of current portion Obligation under interest rate swap Total long-term liabilities Total liabilities	8,830,220 1,300,191 1,199,366 11,329,777 12,106,426	9,008,980 - <u>835,418</u> 9,844,398 10,456,774
NET ASSETS Unrestricted: Undesignated Board designated Total unrestricted Temporarily restricted Total net assets	9,834,798 3,239,648 13,074,446 177,713 13,252,159	11,379,283 3,102,512 14,481,795 78,783 14,560,578
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 25,358,585</u>	<u>\$ 25,017,352</u>

# SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENT OF ACTIVITIES Year Ended December 31, 2011

	U	nrestricted		Total		
				stricted		Total
SUPPORT AND REVENUES						
Government fee for service contracts:						
Illinois Department of Children and Family						
Services (DCFS)	\$	6,844,205	\$	-	\$	6,844,205
Program service fees	Ŷ	10,232	Ψ	_	Ψ	10,232
Contributions		424,356		121,525		545,881
Special events revenue, net of \$128,894 of				,		
related expenses		326,287		-		326,287
In-kind donations		222,534		-		222,534
Interest income		107,393		-		107,393
Investment income		51,654		-		51,654
Other income		90,678		-		90,678
Net assets released from restrictions		22,595		(22,595)		-
Total support and revenues		8,099,934		98,930		8,198,864
EXPENSES						
Program services		6,934,906		-		6,934,906
Management and general		872,628		-		872,628
Fundraising		326,990		-		326,990
-						
Total expenses		8,134,524				8,134,524
CHANGE IN NET ASSETS BEFORE OTHER ITEMS		(34,590)		98,930		64,340
OTHER ITEMS						
Change in interest rate swap liability		(363,948)		-		(363,948)
Unrealized loss on acquisition of property		(1,008,811)		-		(1,008,811)
Total other items		(1,372,759)		-		(1,372,759)
CHANGE IN NET ASSETS	\$	(1,407,349)	\$	98,930	\$	(1,308,419)

## SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENT OF ACTIVITIES Year Ended December 31, 2010

	Uı	nrestricted		porarily stricted	Total
SUPPORT AND REVENUES					
Government fee for service contracts:					
Illinois Department of Children and Family					
Services (DCFS)	\$	6,578,407	\$	-	\$ 6,578,407
Program service fees		16,904		-	16,904
Contributions		475,472		31,397	506,869
Special events revenue, net of \$59,549 of					
related expenses		76,206		-	76,206
In-kind donations		28,249		-	28,249
Interest income		35,939		-	35,939
Investment income		77,004		-	77,004
Other income		91,281		-	91,281
Net assets released from restrictions		25,565		(25,565)	 _
Total support and revenues		7,405,027		5,832	 7,410,859
EXPENSES					
Program services		6,408,800		-	6,408,800
Management and general		964,874		-	964,874
Fundraising		138,321			 138,321
Total expenses		7,511,995			 7,511,995
CHANGE IN NET ASSETS BEFORE OTHER ITEM		(106,968)		5,832	(101,136)
Change in interest rate swap liability		(255,085)			 (255,085)
CHANGE IN NET ASSETS	\$	(362,053)	<u>\$</u>	5,832	\$ (356,221)

# SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENTS OF CHANGES IN NET ASSETS December 31, 2011 and 2010

		Total	_ <u>U</u>	nrestricted	emporarily Restricted
NET ASSETS, DECEMBER 31, 2009	\$	14,916,799	\$	14,843,848	\$ 72,951
Change in net assets		(356,221)		(362,053)	 5,832
NET ASSETS, DECEMBER 31, 2010 Change in net assets		14,560,578 (1,308,419)		14,481,795 (1,407,349)	 78,783 98,930
NET ASSETS, DECEMBER 31, 2011	<u>\$</u>	13,252,159	\$	13,074,446	\$ 177,713

#### SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2011

		Program Services	M	lanagement and General	Fui	ndraising	E	Total Expenses
SALARIES AND RELATED EXPENSES								
Salaries	\$	2,582,064	\$	280,506	\$	139,447	\$	3,002,017
Fringe benefits and related taxes	Ψ	817,727	Ψ	88,263	Ψ	43,853	Ψ	949,843
		· · · ·				· · ·		
Total salaries and related								
expenses		3,399,791		368,769		183,300		3,951,860
·								
OTHER EXPENSES								
Contract personnel		294,543		53,270		1,203		349,016
Professional services		106,829		131,498		5,939		244,266
Staff recruitment		5,342		10,183		2,273		17,798
Staff development		6,969		13,285		2,966		23,220
Staff travel		15,347		29,260		6,533		51,140
Home budget expense		582,265		-		-		582,265
Program expense/supplies		127,820		1,765		-		129,585
Program services		13,558		187		-		13,745
Vehicles		265,494		1,966		1,005		268,465
Utilities		176,380		1,428		1,356		179,164
Building and grounds		331,217		48,749		21,405		401,371
Insurance		51,325		6,977		768		59,070
Other office expenses		174,408		76,277		19,740		270,425
Fundraising/public relations		-		-		65,049		65,049
In-kind		-		42,035		4,484		46,519
Miscellaneous		35		2,006		-		2,041
Interest expense		420,316		12,999		-		433,315
Uncollectible pledge expense		-		42,743		-		42,743
Total other expenses		2,571,848		474,628		132,721		3,179,197
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Total expenses before depreciation and amortization		5,971,639		843,397		316,021		7,131,057
Depreciation and amortization		963,267		29,231		10,969		1,003,467
TOTAL EXPENSES	\$	6,934,906	\$	872,628	\$	326,990	\$	8,134,524

#### SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2010

	Program Services	Management and General	Fundraising	Total Expenses
SALARIES AND RELATED EXPENSES				
Salaries	\$ 2,440,346	\$ 368,991	\$ 59,547	\$ 2,868,884
Fringe benefits and related taxes	720,288	117,942	17,833	856,063
Total salaries and related				
expenses	3,160,634	486,933	77,380	3,724,947
OTHER EXPENSES				
Contract personnel	185,376	300	11,001	196,677
Professional services	85,030	72,136	12,004	169,170
Staff recruitment	4,140	5,618	99	9,857
Staff development	8,236	11,176	197	19,609
Staff travel	27,146	36,841	646	64,633
Home budget expense	568,908	-	-	568,908
Program expense/supplies	112,867	2,303	-	115,170
Program services	20,982	428	-	21,410
Vehicles	199,832	656	1,064	201,552
Utilities	185,794	3,704	631	190,129
Building and grounds	279,895	63,027	10,971	353,893
Insurance	50,413	6,598	377	57,388
Other office expenses	173,548	70,139	6,758	250,445
Fundraising/public relations	-	15,525	8,115	23,640
Board expenses	-	329	-	329
In-kind	-	69,739	3,510	73,249
Miscellaneous	12	1,188	37	1,237
Interest expense	395,000	38,216	-	433,216
Uncollectible pledge expense	-	45,272		45,272
Total other expenses	2,297,179	443,195	55,410	2,795,784
Total expenses before depreciation and amortization	5,457,813	930,128	132,790	6,520,731
Depreciation and amortization	950,987	34,746	5,531	991,264
TOTAL EXPENSES	\$ 6,408,800	\$ 964,874	\$ 138,321	\$    7,511,995

# SOS CHILDREN'S VILLAGES ILLINOIS, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2011 and 2010

		<u>2011</u>		<u>2010</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(1,308,419)	\$	(356,221)
Adjustments to reconcile change in net assets	Ψ	(1,000,410)	Ψ	(000,221)
to net cash provided by operating activities:				
Depreciation and amortization		1,003,467		991,264
Change in interest rate swap liability		363,948		255,085
Unrealized loss on acquisition of property		1,008,811		-
Change in discount on receivables		9,706		_
Allowance for uncollectible pledges		42,743		45,272
Loss on sale of property and equipment, net		2,419		317
Donated property and equipment		(155,899)		-
Donated use of land		(29,822)		_
Unrealized gain on investments, net		(57,415)		(81,585)
Realized loss on investments, net		5,761		4,581
Effects of changes in operating assets and liabilities:		0,701		4,001
Cash restricted for investment in property		_		209,633
Receivables		(100,075)		148,069
Prepaid expenses and other assets		11,372		(38,256)
Accounts payable		49,261		23,682
Accrued expenses		66,392		3,537
		00,002		0,001
Net cash provided by operating activities		912,250		1,205,378
CASH FLOWS FROM INVESTING ACTIVITIES				
		(422 250)		(660 121)
Purchases of property and equipment		(432,359) 400		(669,131)
Proceeds from sale of property and equipment Purchases of investments				7,500
		(3,052,642) 2,146,417		(7,841,553) 3,819,669
Proceeds from sale of investments		2,140,417		3,019,009
Net cash used in investing activities		(1,338,184)		(4,683,515)
CASH FLOWS FROM FINANCING ACTIVITIES		(168,760)		(163,760)
Payments on long-term debt		(100,700)		(100,700)
NET DECREASE IN CASH		(594,694)		(3,641,897)
CASH, BEGINNING OF YEAR		2,286,315		5,928,212
CASH, END OF YEAR	\$	1,691,621	\$	2,286,315

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

SOS Children's Villages Illinois, Inc. (the "Organization") is a not-for-profit corporation incorporated in the State of Illinois on November 3, 1988. The Organization has two children's villages located in Illinois. The Lockport Village was the first Village in Illinois and was formed to provide foster care for children. This Village was completed in January of 1994 and consists of 18 single-family homes, along with a community/activity center and administrative offices. Children reside in each of the homes under the guidance of a full-time trained SOS foster parent.

On August 26, 2004, the Organization opened the first Urban Foster Care Village in the entire world. The new Village consists of 12 single-family homes and four duplexes, which house foster children and professional foster parents. The Village also includes 24 homes for moderate-income families through the Chicago Department of Housing's New Homes for Chicago. The centerpiece of the Village is a community center that includes day care, an infant and toddler program, an outpatient therapy center, meeting rooms, and administrative offices, which opened on September 5, 2007. The center is open to the entire Auburn-Gresham community.

The Organization has been established and operated in accordance with the rules and regulations and criteria established by the SOS Kinderdorf International Village, which is headquartered in Innsbruck, Austria, to the extent there is no conflict with any applicable federal or state laws or regulations.

The Organization's fiscal year ends on December 31. Significant accounting policies followed by the Organization are presented below.

# Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting.

# **Financial Statement Presentation**

Financial statement presentation follows GAAP for not-for-profit organizations. GAAP requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Organization is required to present a Statement of Cash Flows. The Organization has no permanently restricted net assets.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments

Investments consist of money market fund, domestic and foreign securities, real estate investment trusts, U.S. treasury obligations, U.S. government agencies and corporate and foreign bonds. Investments - board designated, includes funds which had been specifically identified by the Organization's board to establish a long-term reserve. Investments are carried at fair value with unrealized and realized gains and losses on investments reported as increases in unrestricted net assets. Realized and unrealized gains and losses are reported as investment income in the Statements of Activities.

### Service Fees Receivable

Service fees receivable are uncollateralized obligations primarily from government agencies, which are generally paid within 30 days from the billing date. Service fees receivable are stated at the invoice amount.

The carrying amount of service fees receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. All amounts are deemed collectible as of December 31, 2011 and 2010.

# Property and Equipment

Purchased property and equipment are stated at cost. Property and equipment purchases in excess of \$500 per unit are capitalized. Donated property and equipment are stated at fair market value at the date of the donation. The Organization depreciates its property and equipment using the straight-line method over the estimated useful lives of the assets, which are as follows:

Buildings and improvements	10 - 30 years
Furniture and equipment	3 - 10 years
Vehicles	5 years

#### Bond Closing Costs

The Organization has incurred various bond closing costs from the issuance of the bond discussed in Note 7. These costs have been deferred and are being amortized over the life of the bond at a rate of \$4,449 per year.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or the fair value less costs to sell.

### Interest Rate Swap

During 2008, the Organization entered into an interest rate swap to manage risks related to interest rate movements. The interest rate swap contract is designated and qualifies as a cash flow hedge and is reported at fair value. The gains or losses on the hedge are included as a component of changes in net assets. The Organization documents its risk management strategy and hedge effectiveness at the inception of and during the term of the hedge. The Organization's interest rate risk management strategy is to stabilize cash flow requirements by maintaining the interest rate swap contract to effectively convert variable rate debt to a fixed rate.

#### Support and Revenues

The Organization receives a significant portion of its operating funds from grants and awards. These funds are reported as unrestricted support as the grants reimburse the Organization for services provided.

The Organization records contributions in accordance with GAAP for not-for-profit organizations. Contributions are recognized as revenue when the donor makes a promise to give that is, in substance, unconditional. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of donor restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the year in which the contributions are recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities as net assets released from restrictions.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### In-Kind Donations

In-kind donations of property, equipment, or materials are recorded as financial support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Conditional transfers of assets are recognized when the conditions on which they depend are substantially met.

Donations of services are recorded if they create or enhance a non-financial asset or are specialized skills that would be purchased if they were not donated. For the years ended December 31, 2011 and 2010, the Organization received \$46,519 and \$28,249, respectively, of legal, writing/public relations and other miscellaneous services and materials. These services were recorded as expenses in the financial statements. The Organization received \$155,899 and \$0 in capitalized in-kind donations for the years ended December 31, 2011 and 2010, respectively. For the year ended December 31, 2011, the Organization also received a ground lease with an annual rental payment for the use of the land by the Organization of \$10, expiring at August 30, 2036. The Organization recorded a discounted receivable and contribution for the difference in the fair market lease value of the land and the payments to be made over the life of the lease. The fair market lease value of the land over the lease term is \$29,822 with a discount of \$9,706, netting to \$20,116. The Organization will record the in-kind expense for the use of the land, \$1,209 annually, for the duration of the lease term. See Note 3.

# **Functional Allocation of Expenses**

The costs of providing various program and supporting services have been summarized on a functional basis in the Statements of Activities and Statements of Functional Expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited. Expenses are charged to each function based on direct expenditures incurred. Any expenditures not directly chargeable are allocated to the programs based on the proportional use of the service provided.

# Income Taxes

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

The Organization has adopted the requirements for accounting for uncertain tax positions. The Organization has determined that it is not required to record a liability related to uncertain tax positions for the years ended December 31, 2011 and 2010.

# **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### **Income Taxes** (continued)

The Organization files returns in the U.S. federal jurisdiction and in the State of Illinois. The federal and state tax returns of the Organization for 2008, 2009, and 2010 are subject to examination by the Internal Revenue Service and state taxing authorities, generally for three years after they were filed.

# NOTE 2 - DESCRIPTION OF PROGRAM AND SUPPORTING SERVICES

The Organization builds families by providing stable homes in a supportive community environment, designed to help children in need to grow into caring, productive and self-reliant adults.

The Organization strives to be the premier foster care agency in Illinois by putting the needs of children first, working closely with parents, staff and the community to deliver nurturing, innovative and quality services.

Each child in the Organization's care lives with a full-time SOS parent, and siblings live side by side under one roof. One of the Organization's primary goals is to reunite siblings previously separated and keep them together whenever possible. The Organization welcomes traumatized children and works to help them make the transition into self-reliant, productive adults, all while receiving the support of their biological brothers and sisters. The Organization's model also provides case workers, therapists and other supportive services on site, which improves the ability to help the children. The village concept creates a community environment, which ultimately provides much needed roots for the foster children and helps stabilize their environment.

The Organization offers a wide range of program activities and initiatives in conjunction with its foster care program, including tutoring, mentoring, recreational and social opportunities, as well as program activities for adolescent parents and transitional living services.

# **NOTE 3 - PROPERTY ACQUISITION**

During the year ended December 31, 2011, the Organization acquired certain assets and assumed certain liabilities under a transfer of assets and an assumption of liabilities agreement with Boys Town Chicago, Inc., Father Flanagan's Boys' Home, an independent non-profit organization. The Organization assumed a ground lease agreement for property (see Note 1 -In-Kind Donations) with the Catholic Bishop of Chicago that expires on August 30, 2036. Under the ground lease agreement, the use of the land is restricted for the purpose of providing a respite home, which will provide shelter, assessment and referral for youths, parent training and other social services for youth and families. The Organization also received a building situated on the land of the previously noted ground lease and other miscellaneous equipment. The building was appraised at the closing date with a fair market value of \$330,000. The building has an attached forgivable loan with the City of Chicago, valued at \$1,338,811 at the closing date. The forgivable loan is subject to annual forgiveness, expiring on August 31, 2046, as long as the Organization continues to operate the facility as a respite home for at-risk youth. The Organization recorded a loss on this acquisition of property within their 2011 Statement of Activities in the amount of \$1,008,811. The Organization is working with the City of Chicago in an attempt to reduce the forgivable loan to the current fair market value of the property acquired.

# NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS

In determining fair value, the Organization uses various valuation approaches within the fair value measurement framework. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

The measurement framework establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizing the use of unobservable inputs by requiring that the most observable inputs be used when available. The measurement framework defines levels within the hierarchy based on the reliability of inputs as follows:

- Level 1 Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets;
- Level 2 Valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in less active markets, such as dealer or broker markets; and
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow models and similar techniques not based on market, exchange, dealer, or broker-traded transactions.

The following is a description of the valuation methodologies used for instruments measured at fair value and their classification in the valuation hierarchy:

# NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

#### Investments

Fair values for Level 1 investments are determined by reference to quoted market prices and other relevant information generated by market transactions. Fair value for Level 2 investments are determined by reference to quoted market transactions for assets similar to those held to support the underlying assets.

### Building

The building acquired during the year ended December 31, 2011, in conjunction with a transfer of assets and assumption of liabilities agreement (see Note 3), is recorded at fair value based on an independent appraisal using quoted market prices of similar properties. The building is classified within Level 2 of the valuation hierarchy and is reported as property and equipment on the 2011 Statement of Financial Position.

#### Interest Rate Swap

The fair value of the interest rate swap is estimated by a third party using a model that builds a yield curve from market data for actively traded securities at various times and maturities and takes into account current interest rates and the current credit worthiness of the respective counterparties. Such securities are classified within Level 2 of the valuation hierarchy.

Fair values of assets and liabilities measured on a recurring basis at December 31, 2011 and 2010 are as follows:

<u>December 31, 2011</u>	<u>Fair Value</u>	Quoted Prices in Active Markets for Identical Assets <u>(Level 1)</u>	Significant Other Observable Inputs <u>(Level 2)</u>	Significant Other Unobservable Inputs <u>(Level 3)</u>
Investments:				
Money market funds	\$ 185,166	\$-	\$ 185,166	\$-
U.S. government agencies	1,154,009	-	1,154,009	-
U.S. treasury obligations	1,492,596	-	1,492,596	-
Corporate bonds	651,100	-	651,100	-
Domestic common stock	1,490,744	1,490,744	-	-
Foreign common stock	54,818	54,818	-	-
Real estate trusts	28,334	28,334		
Total investments	<u>\$ 5,056,767</u>	<u>\$ 1,573,896</u>	<u>\$ 3,482,871</u>	<u>\$</u>
Building	<u>\$ 330,000</u>	<u>\$ -</u>	<u>\$ 330,000</u>	<u>\$ -</u>
Interest rate swap	<u>\$ 1,199,366</u>	<u>\$</u>	<u>\$ 1,199,366</u>	<u>\$</u>

# NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

<u>December 31, 2010</u>	<u>Fa</u>	air Value	in A Mark Ide As	d Prices Active acts for ntical asets vel 1)	O	ignificant Other bservable Inputs (Level 2)	C Unob Ir	nificant Other Servable Sputs Sevel 3)
Investments:								
Money market funds	\$	193,052	\$	-	\$	193,052	\$	-
U.S. government agencies		874,951		-		874,951		-
U.S. treasury obligations	1	1,203,752		-		1,203,752		-
Corporate bonds		291,962		-		291,962		-
Domestic common stock		1,456,062	1,4	56,062		-		-
Foreign common stock		50,085		50,085		-		-
Real estate trusts		29,024		<u>29,024</u>		-		-
Total investments	<u>\$</u> 2	<u>1,098,888</u>	<u>\$ 1,5</u>	<u>35,171</u>	<u>\$</u>	<u>2,563,717</u>	<u>\$</u>	
Interest rate swap	<u>\$</u>	835,418	\$	_	<u>\$</u>	835,418	\$	

# **NOTE 5 - INVESTMENTS**

Investments consist of the following at December 31, 2011 and 2010:

<u>December 31, 2011</u>	<u>Cost</u>	Market Value	Appreciation (Depreciation)
Money market funds U.S. government agencies U.S. treasury obligations Corporate and foreign bonds Domestic common stock Foreign common stock Real estate trusts	\$ 185,166 1,136,550 1,435,804 641,308 1,372,208 44,864 27,451	\$ 185,166 1,154,009 1,492,596 651,100 1,490,744 54,818 28 224	\$- 17,459 56,792 9,792 118,536 9,954
Total investments	<u>27,451</u> <u>\$ 4,843,351</u>	<u>28,334</u> <u>\$ 5,056,767</u>	<u>883</u> <u>\$213,416</u>

# NOTE 5 - INVESTMENTS (continued)

<u>December 31, 2010</u>	<u>Cost</u>	Market Value	Appreciation (Depreciation)
Money market funds U.S. government agencies U.S. treasury obligations Corporate and foreign bonds Domestic common stock Foreign common stock Real estate trusts	\$ 193,052 885,565 1,200,053 299,654 1,337,893 44,864 27,451	\$ 193,052 874,951 1,203,752 291,962 1,456,062 50,085 29,024	\$- (10,614) 3,699 (7,692) 118,169 5,221 1,573
Total investments	<u>\$ 3,988,532</u>	<u>\$ 4,098,888</u>	<u>\$ 110,356</u>

Investment income is comprised as follows:

		<u>2011</u>		<u>2010</u>
Net realized loss Net unrealized gains	\$	(5,761) <u>57,415</u>	\$	(4,581) <u>81,585</u>
Total investment income	<u>\$</u>	51,654	<u>\$</u>	77,004

# **NOTE 6 - CONTRIBUTIONS RECEIVABLE**

Contributions receivable are unconditional promises to give and are as follows at December 31:

	<u>2011</u>	<u>2010</u>	
Total unconditional promises to give, receivable in less than one year Less allowance for uncollectible amounts	\$    17,500 <u>     (1,000</u> )	\$ 40,000 (6,000)	
Net unconditional promises to give, current	<u>\$ 16,500</u>	<u>\$ 34,000</u>	

# NOTE 7 - LONG-TERM DEBT

Long-term debt is summarized as follows:

	<u>2011</u>	<u>2010</u>
Mortgage note payable to the Illinois Housing Development Authority (IHDA). The note is non-interest bearing and requires monthly payments of \$1,980, with final payment due on May 1, 2035. The loan is secured by the property located in Lockport, Illinois, and by a security interest in certain personal property.	\$ 793,980	\$ 817,740
Bond payable to the Illinois Finance Authority with credit issued through Charter One Bank. The bond is an \$8,500,000 adjustable rate demand revenue bond, Series 2009, issued on October 19, 2009. The bond carries interest at a variable rate and requires annual payments through November 1, 2031. The bond matures on July 1, 2032. The bond is secured by an interest in all properties. The bond includes various covenants, which have been met		
as of December 31, 2011 and 2010.	8,215,000	8,360,000
Total Less current portion	9,008,980 <u>178,760</u>	9,177,740 <u>168,760</u>
Long-term portion	<u>\$ 8,830,220</u>	<u>\$ 9,008,980</u>
Future maturities of long-term debt are as follows:		
2012 2013 2014 2015 2016 Thereafter	\$ 178,760 183,760 193,760 203,760 213,760 <u>8,035,180</u>	
Total	<u>\$ 9,008,980</u>	

## **NOTE 7 - LONG-TERM DEBT** (continued)

During 2009, the bank, which held the letter of credit on the Organization's \$8,500,000 adjustable rate demand revenue bond, Series 2007, was downgraded by S&P. This resulted in the bonds being tendered and held by the bank, as they could not be remarketed. As a result of this, the Organization was required to pay interest on these bonds at the bank's prime rate of 3.25%, plus the fixed rate of 3.525% required by the interest rate swap (see below). On October 15, 2009, the Organization exchanged its \$8,500,000 Series 2007 bond for a Series 2009 bond of the same amount. This transaction resulted in the Organization expensing approximately \$247,000 related to closing costs on the Series 2007 bond. In addition to this, the Organization capitalized approximately \$130,000 related to closing costs on the Series 2009 bond.

To protect the Organization from adverse and unexpected interest rate fluctuations, the Organization entered into an interest rate swap to convert its bond payable, which is based on a variable interest rate, to fixed rate debt. The agreement was amended on September 28, 2009, to align with the Series 2009 bond issue. This derivative instrument has been designated as a cash flow hedging instrument and is reported at its fair value. The swap was issued at market terms so that it had no fair value at inception. The carrying amount of the swap has been adjusted to its fair value at the end of the year, which, because of changes in forecasted levels of the LIBOR rate, resulted in reporting a liability for the fair value of the future net receipts forecasted under the swaps. The liability is classified as non-current since management does not intend to settle it during 2012. Since the critical terms of the swap and the bond payable are the same, the swap is assumed to be completely effective as a hedge, and accordingly, the adjustment to the swap's carrying amount is reported as another change in net assets. In 2011 and 2010, the Organization recognized a loss of \$363,948 and \$255,085, respectively, related to the change in the fair value of the swap. The fixed rate in effect for purposes of the swap was 3.35% at December 31, 2011 and 2010.

# NOTE 8 - EMPLOYEE RETIREMENT PLAN

The Organization maintains a defined contribution plan under Section 403(b) of the IRC covering substantially all employees. This plan is available to all employees who have attained the age of 21 and have completed at least 1,000 hours of service. The plan includes two tiers, whereby the Organization is obligated to make contributions to the plan either at a rate of 4% or 7% of eligible salaries per year, depending on when the employee was hired. Participants in the plan become fully vested upon completion of five years of service. The Organization funds retirement costs monthly as incurred. Contributions to the plan totaled \$96,075 and \$99,129 for the years ended December 31, 2011 and 2010, respectively.

## **NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets are available for the following programs, purposes, and periods as directed by the donors as of December 31:

	<u>2011</u>	<u>2010</u>
Step program Bowling for Foster Kids Lockport program Lockport Scholarship Fund Private School Education Parent training program Chicago Village new homes Pride training Tennis Educational program Field activities Village garden	\$ 14,11 7,74 5,32 42 14,25 100,00 2,78 2,15 18,56 1,60 57	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Young Executives Board Jean Lonsdale Education Fund	25 9,91	7 12,704
Total temporarily restricted net assets	<u>\$ 177,71</u>	<u>3 \$ 78,783</u>

# **NOTE 10 - NET ASSETS RELEASED FROM RESTRICTIONS**

Net assets were released from restrictions by incurring expenses satisfying the restricted purposes specified by the funding agencies and by the expiration of time restrictions:

		<u>2011</u>		<u>2010</u>
Women's sports program Village garden	\$	- 389	\$	2,796
Field activities Pride training		2,996		- 160
Educational program Cargill		11,717		6,413 2,352
Bowling for Foster Kids		2,202		2,062
Lockport program Private School Education		505 1,957		5,825 2,957
Jean Lonsdale Education Fund		2,829		3,000
Total temporarily restricted net assets released	<u>\$</u>	22,595	<u>\$</u>	25,565

# NOTE 11 - LEASE COMMITMENTS

The Organization leases office space under a non-cancelable operating lease that expires during 2018. The office lease requires the Organization to pay certain operating costs such as maintenance and insurance. The Organization also assumed a ground lease agreement through the acquisition discussed in Note 3. The ground lease agreement expires on August 30, 2036. Rental expense under these operating leases totaled \$112,239 and \$109,303 for the years ended December 31, 2011 and 2010, respectively.

Future minimum rental commitments for all non-cancelable leases in effect as of December 31 are as follows:

2012 2013 2014 2015 2016 Thereafter	\$	96,706 98,878 101,050 101,926 104,098 205,845
Total	<u>\$</u>	708,503

# NOTE 12 - CASH FLOW DISCLOSURES

Cash paid for interest was \$433,316 and \$433,216 during the years ended December 31, 2011 and 2010, respectively.

During 2011, the Organization received donated property and equipment totaling \$155,899. Through an acquisition that occurred at December 30, 2011, the Organization received donated use of land through a ground lease agreement, and a building with an attached forgivable loan. See Note 3.

During 2010, the Organization traded in a vehicle and received a \$4,822 reduction in the purchase price of a new vehicle.

During 2010, the Organization removed \$29,562 from construction in progress and reclassified this amount as a receivable. This amount is included in other receivables in the Statement of Financial Position.

# NOTE 13 - CONCENTRATIONS

GAAP requires disclosure of information about current vulnerabilities due to certain concentrations. These matters include the following:

#### Concentration of Revenue

Approximately 83% and 89% of total support and revenues in the years ended December 31, 2011 and 2010, respectively, were received from the State of Illinois Department of Children and Family Services (IDCFS). Receivables due from IDCFS totaled \$101,254 and \$58,410 as of December 31, 2011 and 2010, respectively.

For the year ended December 31, 2011, three donors accounted for approximately 55% of total contribution revenue.

For the year ended December 31, 2010, two donors accounted for approximately 44% of total contribution revenue.

#### **NOTE 14 - CONTINGENCIES**

During 2003, the Organization received a contribution from the City of Chicago through the New Homes for Chicago Program. This contribution included a donation of land and funds restricted for construction of homes to be operated as foster care homes for 40 years. During those 40 years, the Organization cannot transfer ownership or property rights or the operating license issued by the Department of Children and Family Services (DCFS), concerning the foster homes or property, without the prior written consent of the City of Chicago. Upon the event of default by the Organization under the redevelopment agreement, or the operating agreement with the City of Chicago, the City shall have the right to convey the property to another entity.

During 2011, the Organization received a contribution that included a donation of land from the City of Chicago through the Group Foster Homes Project. Under the agreement, the Organization is required to construct up to five group foster homes. The Organization will also receive funding restricted for construction of homes to be operated as foster care homes for 40 years. During those 40 years, the Organization cannot transfer ownership or property rights or the operating license issued by the Department of Children and Family Services (DCFS), concerning the foster homes or property, without the prior written consent of the City of Chicago. Upon the event of default by the Organization, under the redevelopment agreement or the operating agreement with the City of Chicago, the City shall have the right to convey the property to another entity. At this time it appears doubtful that the City of Chicago will proceed with plans to develop the community surrounding the donated land. Therefore, the Organization is uncertain if they will continue with the project and build the required foster homes. Due to this uncertainty, the Organization has chosen not to record the amount of restricted funding that they would receive if they choose to build on this land. If the Organization chooses not to build on this land, they will be required to convey the property back to the City of Chicago, or another entity. The value of the land and related construction in process was \$30,000 and \$12,166, respectively at December 31, 2011.

# **NOTE 14 - CONTINGENCIES** (continued)

The Organization has been named in two separate lawsuits involving employee matters. Management believes that insurance will cover potential losses in excess of their deductible of \$5,000 per case. Legal counsel has advised management that the outcome and range of loss, if any, cannot be reasonably estimated at this time. Accordingly, no provisions for possible loss related to these two lawsuits have been made in these financial statements.

### NOTE 15 - COMPLIANCE WITH GRANTOR RESTRICTIONS

Financial assistance from governmental entities in the form of grants is subject to special audit. Such audits could result in claims against the Organization for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liabilities that may arise from such audits since the amounts, if any, cannot be determined at this time.

### NOTE 16 - RECLASSIFICATIONS

Certain reclassifications have been made in the December 31, 2010 financial statements in order to conform with the presentation of the December 31, 2011 financial statements. These included a \$51,022 reclassification from unrestricted net assets to temporarily restricted net assets to properly account for a temporarily restricted contribution received. Such reclassifications had no effect on total net assets or the total change in net assets as previously reported.

# NOTE 17 - SUBSEQUENT EVENTS

Management evaluated subsequent events through May 7, 2012, the date the financial statements were available to be issued. Events or transactions occurring after December 31, 2011, but prior to May 7, 2012 that provided additional evidence about conditions that existed at December 31, 2011, have been recognized in the financial statements for the year ended December 31, 2011. Events or transactions that provided evidence about conditions that did not exist at December 31, 2011, but arose before the financial statements were available to be issued have not been recognized in the financial statements for the year ended December 31, 2011.

This information is an integral part of the accompanying financial statements.